

LAURENCO SYSTEMS

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Dear Friends & Colleagues of Mrs. Dorothy M. Lawrence,

Dorothy died on Tuesday, February 19th 2008 at the age of 83. She was surrounded by family and friends throughout her illness and passed quietly at 10:50PM. Respecting the wishes of her "Living Will", Dorothy did not want a lot of fuss made about her illness and death. Her funeral was intimate and warm in a small chapel on the cemetery grounds. Dorothy's children and grandchildren witnessed the inurnment next to her husband Jack Charles Lawrence. Their niche was sealed Monday, February 25th 2008 at noon on a beautiful, clear and calm winter's day.

For the next two days winter weather returned with over a foot of snow. The closing of the schools made Dorothy's grandchildren happy to play outside in the freshly fallen powder. Circumstances always change, but life goes on and so does Dorothy's legacy of quality products and systems for the waterproofing and roofing applications.

Over the next few weeks the Specifiers and Contractors that use the Laurenco Products and Systems will see changes in the Products and Systems Volume 1 Notebook and the Laurenco Systems web site. Current and pending projects will not be adversely affected by any of the new changes. Laurenco Product formulas will remain the same. Laurenco Systems will have all the same uses. Laurenco Product Warranties and Laurenco System Guarantees will be honored.

Since nobody could ever replace Dorothy, I must succeed her and find someone to replace me as Vice President of Production & Technical Services. I have learned from the best over the last 31 years. I started working for Dorothy during summer breaks while I was in high school, cutting and preparing the chloroprene rubber for blending. From there I progressed through all of the production lines and into product development for Laurenco and other Private Label Customers. My first product application experience was Hope Creek Generating Plants 1 & 2 (Nuclear Power Plants) which started in 1976. Dorothy never believed age could limit anyone's ability to learn and to do the job right so, I was tossed into the deep end early and often. This time is different.

After a catastrophic fire in 1992 that destroyed Laurenco's Twinsburg Ohio Plant, I rebuilt the production lines from scratch with the help of friends, for Dorothy. It took some time to rebuild Specifier and Contractor confidence that we could produce quality products the same as we had done before the fire. As it turned out, the new equipment produces quality products at twice the rate as the old equipment. Everyone eventually figured out that we could produce and perform as we said we could and that we would be around to back it up.

I hope that during this time of remembrance that you will have enough confidence in me and the rest of Laurenco's employees and representatives to continue to specify and use the products that Dorothy so fervently believed in and developed. Thank you for your support. The respect you all have shown Dorothy throughout her career is truly appreciated.

Sincerely,

Jonathan M. Lawrence

Jonathan M. Lawrence
President & Technical Director
Laurenco Systems